

# Evaluating Key Performance Indicators for Effective Supply Chain Digitization

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## ABSTRACT

As digital transformation progresses at an unprecedented rate, the necessity to digitize supply chains has become increasingly apparent. This transition underscores the importance of accurately evaluating key performance indicators (KPIs) to assess these digital initiatives' impact effectively. This paper offers an in-depth examination of a broad spectrum of KPIs critical for evaluating supply chain digitization. It also focuses on various methodologies for KPI assessment while acknowledging the significant challenges organizations encounter in tracking these metrics. Additionally, this study presents a comprehensive framework designed to help organizations methodically evaluate their digitization efforts. This framework ensures that measurement initiatives align with overarching strategic objectives and promote enhancements in supply chain efficiency through the strategic deployment of digital technologies. By establishing a robust method for tracking and analyzing KPIs, organizations can better understand their performance in a digital context. This exploration is vital for companies striving to leverage digital transformation to maintain competitiveness in an increasingly intricate business landscape.

**Keywords:** Supply Chain, Digitization, KPI, Supply Chain Performance, Supply Chain Efficiency

## Introduction

The importance of supply chain digitization is underscored by several key benefits. Enhanced operational efficiency is achieved by streamlining processes and reducing manual interventions. At the same time, increased transparency and agility allow for better visibility across the supply chain, enabling quicker responses to changes and disruptions. Moreover, organizations can significantly improve customer satisfaction by swiftly adapting to market fluctuations, and digital advancements promote sustainability and foster innovation within supply chains (Mhaskey, 2024). Additionally, companies can realize cost savings through the consolidation of shipments and optimization of logistics. At the same time, better integration facilitated by enhanced IT systems allows for the seamless incorporation of acquired companies and partners into the supply chain. These advantages highlight the strategic significance of integrating digital technologies to drive supply chain success in today's complex business landscape (Mhaskey, 2024).

Assessing the performance of digital supply chains is crucial for several reasons. Primarily, they represent a

key source of competitive edge, and proper evaluation enables companies to manage and enhance these advantages effectively (Rasool et al., 2023). Moreover, it ensures supply chain metrics align with the broader business strategy and value proposition, thus reinforcing competitive advantage (Terry et al., 2004). By measuring the benefits of digital supply chains, organizations can obtain insights into return on investment and the overall effects of digital transformation on supply chain efficiency and effectiveness. Key performance indicators (KPIs) are essential for pinpointing potential opportunities, challenges, and areas for improvement, which are critical for optimizing the benefits of Digital Supply Chains (Rasool et al., 2021). Additionally, employing comprehensive performance assessment frameworks like the Balanced Scorecard (BSC) allows businesses to view the digital supply chain as an integrated whole, rather than concentrating solely on individual elements, thus facilitating the fulfilment of strategic goals and the upkeep of a competitive edge (Rasool et al., 2021).

Although traditional KPIs have been extensively analyzed, there is a noticeable gap in research focused on creating and validating new KPIs specifically for

digital supply chains. Current studies often emphasize the immediate impacts of digitization, overlooking the long-term effects on supply chain performance (Jha et al., 2022). Additionally, most findings are generalized across sectors, leaving a void in research addressing niche markets' unique challenges. There is also an insufficient understanding of how customer feedback is integrated into the effectiveness of digitization (Khan & Kusi, 2021). Defining and measuring sustainability-related KPIs in digital supply chains is essential as sustainability gains importance. The fast-paced advancement of technology introduces opportunities and challenges, yet research on their impact on supply chain performance and relevant KPIs is still developing (Lerman et al., 2022).

This paper seeks to thoroughly identify, analyze, and articulate key performance indicators (KPIs) critical to the successful digitization of supply chains. In addition, it aims to present robust methodologies for measuring these KPIs, focusing on their application in enhancing operational efficiency, strategic alignment, and overall supply chain performance.

This paper is organized into several sections to provide a structured exploration of key performance indicators (KPIs) in supply chain digitization. It begins with an abstract that succinctly summarizes the importance of KPIs and outlines the proposed framework for their assessment. The introduction highlights the importance of digitizing the supply chain, the need for efficient performance evaluation, particular goals that drive the examination of KPIs, and the existing research gap in evaluating the ideal KPI to judge the performance of digitizing supply chains.

The literature review discusses existing research on KPIs in supply chain management. This section categorizes KPIs into strategic, tactical, and operational levels and examines the impact of digital technologies on these performance metrics.

Subsequently, a dedicated section presents specific KPIs relevant to supply chain digitization, focusing on various areas such as operational efficiency, customer-centric metrics, financial implications, and strategic alignment. The paper then details the methodologies for measuring these performance indicators, incorporating data collection methods, benchmarking practices, and applying the Balanced Scorecard framework. Following

this, challenges associated with measuring KPIs for digitization are examined, including issues related to data quality, change management, and the integration of systems.

Next, a proposed framework for measuring performance indicators is outlined. This framework offers a step-by-step approach for organizations to define objectives, identify relevant KPIs, implement measurement tools, and regularly review performance.

A case study illustrates a real-world example of a company successfully measuring KPIs post-digitization, detailing the methodologies used in their measurement process and highlighting the results achieved.

The paper concludes with a summary of key findings, discusses the implications for practitioners, and suggests future research directions to further explore the creation and assessment of KPIs in the context of supply chain digitization.

## Literature Review

### Key Performance Indicators in Supply Chain Management

Supply chain management performance metrics can be divided into three levels: strategic, tactical, and operational, each catering to distinct objectives and utilizing different measurements (Agami et al., 2012). Strategic metrics emphasize long-term aims and the overall effectiveness of the supply chain, often encompassing indicators related to cost efficiency, customer satisfaction, and responsiveness to market changes, thereby aligning the supply chain's strategy with the organization's goals (Gunasekaran et al., 2004). Tactical metrics focus on medium-term objectives and the efficiency of supply chain processes, including measurements like supplier delivery performance, inventory turnover rates, and production cycle times, which are vital for resource management and optimizing operational activities (Balfaqih et al., 2016). Finally, operational metrics are concerned with everyday functions and short-term performance, including indicators such as order accuracy, lead times, and defect rates, which are critical for maintaining smooth and efficient operations within the supply chain (Balfaqih

et al., 2016). Below are some of the key performance indicators:

### Strategic Level KPIs

- *Total Supply Chain Cost*: Measures the total cost involved in the supply chain operations.
- *Cost of Goods Sold (COGS)*: Represents the direct costs attributable to the production of goods sold by a company.
- *Capacity Utilization*: Evaluates how effectively the supply chain utilizes its production capacity.

### Tactical Level KPIs

- *Supplier Delivery Performance*: Measures the reliability and timeliness of supplier deliveries.
- *Lead-Time Against Industry Norm*: Compares the time taken from order placement to delivery against industry standards.
- *Efficiency of Purchase Order Cycle Time*: Assesses the time to complete the purchase order process.
- *Inventory Carrying Cost*: The total cost of holding inventory, including warehousing, insurance, and taxes.
- *Continuous Improvement Rate*: Tracks the frequency and impact of process improvements over time.

### Operational Level KPIs

- *Accuracy of Forecasting Techniques*: Evaluate the precision of demand forecasting methods.
- *On-Time Delivery of Goods*: Measures the punctuality of deliveries to customers.
- *Order Fulfillment Lead Time*: The average time taken to fulfill customer orders from the time of order placement to delivery.
- *On-Time Delivery Rate*: The percentage of orders delivered on or before the promised delivery date.
- *Stockout Rate*: The frequency at which inventory is unavailable when needed.
- *Inventory Turnover*: Measures how often the inventory is sold and replaced over a period.
- *Cycle Time*: The total time from the beginning to the end of a process, including processing and waiting times.

## Impact of Digitization on Supply Chain Performance

Digital technologies significantly affect supply chain KPIs by enhancing responsiveness and flexibility, critical for improving overall supply chain performance. This shift leads to higher customer satisfaction and increased profits. However, these technologies also introduce a greater level of complexity and generate substantial volumes of data, necessitating the development of new KPIs to monitor and manage these evolving variables effectively. Moreover, digitalization fuels real-time data sharing, enhancing strategic decision-making that traditional KPIs may not adequately capture, thereby requiring a reevaluation of KPIs to keep pace with modern supply chain operations (Rasool et al., 2023).

Integrating technologies such as IoT and automation tools boosts operational efficiency and reduces the need for human intervention. This can be quantified through specific KPIs that measure the levels of digitalization within a supply chain (Mugurusi et al., 2021). Integrating digital technologies leads to the development of new, cross-enterprise performance measures. These measures, such as the inventory-service tradeoff curve, provide a more comprehensive view of supply chain performance and facilitate continuous improvement (Terry et al., 2004).

The advancement of data collection and analysis through technologies such as the Internet of Things (IoT) and Big Data Analytics facilitates real-time insights, enhancing key performance indicators (KPIs) pertinent to inventory management, including inventory velocity and stock levels. The application of artificial intelligence (AI) and machine learning algorithms significantly improves forecasting accuracy by scrutinizing extensive datasets, thereby minimizing the disparity between actual and projected demand and necessitating the reassessment of benchmark metrics (Marinagi et al., 2023). Furthermore, integrating Cyber-Physical Systems (CPS) and IoT enhances supply chain flexibility and agility, which are imperative during disruptions, leading to new KPIs that evaluate flexibility and responsiveness. Enhanced collaboration and information sharing, driven by Cloud Computing and Blockchain technologies, give rise to novel KPIs that gauge the efficacy of these collaborative efforts. Additionally, incorporating Digital Twins

alongside IoT technologies fosters improved visibility and transparency, creating KPIs designed to monitor and manage assets with greater efficiency (Marinagi et al., 2023). Implementing Industry 4.0 technologies bolsters supply chains' robustness and resilience, stimulating new metrics to assess resilience attributes such as redundancy and robustness (Patidar et al., 2023).

## Key Performance Indicators Common between Traditional and Digital Supply Chain

A key performance indicator (KPI) is a quantifiable measure used to evaluate a specific parameter in relation to a defined objective over a designated time frame. The primary aim of employing KPIs in supply chain management is to ensure oversight and enhance operational efficiency by offering insights into crucial processes (Vimal et al., 2024). However, the set of KPIs designed to assess and monitor the performance of digital supply chains must differ from traditional KPIs, although some overlap may exist between the two categories. Below are some of the common KPIs that apply to both the traditional and digital supply chains.

- *Order Fulfillment Rate*: This Key Performance Indicator (KPI) assesses the proportion of all customer orders that are delivered both completely and on time, thereby reflecting the effectiveness of the supply chain in fulfilling customer requirements (Rasool et al., 2023).
- *Average Delivery Time*: This metric measures the interval from the point of order placement to the actual delivery, reflecting the efficiency and responsiveness of the supply chain (Vimal et al., 2024).
- *Order Fulfillment Cycle Time*: Assesses the duration from the receipt of an order to its delivery to the customer. This indicates the proficiency of the supply chain operations (Zhao et al., 2023).
- *Inventory Turnover Rate*: Denotes the frequency at which inventory is sold and replenished over a specific timeframe. A higher rate indicates effective inventory management (Zhao et al., 2023).
- *Fill Rate*: The percentage of customer demand that is met without backordering. It is an important

measure of service level and inventory management (Terry et al., 2004).

- *Cost of Goods Sold (COGS)*: Represents the direct costs attributable to the production of goods sold by a company. It is a fundamental measure of cost efficiency (Terry et al., 2004).
- *Cash-to-Cash Cycle Time*: This KPI assesses the duration between spending cash on raw materials and collecting cash from product sales. It is vital for gauging the liquidity and effectiveness of the supply chain.

## Key Performance Indicators Specific to Digital Supply Chain

Evaluating future key performance indicators (KPIs) for digital supply chains is essential, as traditional KPIs may not adequately reflect the performance and capabilities necessary in a digital landscape. With the integration of advanced technologies such as the Internet of Things (IoT), automation, and real-time data analytics, organizations must adopt new KPIs to effectively assess these capabilities. Current metrics may overlook critical factors like real-time data sharing, integration of customer feedback, flexibility, agility, and the degree of digitalization, all of which are vital for the success of digital supply chains (Rasool et al., 2023). This discrepancy has been recognized in the supply chain management domain, leading to the development of the SCOR Digital Standard (SCOR DS) to better reflect the operational characteristics of digital supply chains (Vimal et al., 2024). The following are specific key performance indicators (KPIs) that organizations can utilize to assess the effectiveness of their supply chain operations.

- *Supply Chain Risk Management*: This key performance indicator (KPI) focuses on quantifying the decrease in supply chain disruptions by monitoring the number of incidents prior to and following the digitization of supply chains, particularly in the context of incorporating Big Data and Digital Twin technologies into supply chains. Furthermore, it evaluates the response time to disruptions (Kalaiarasan et al., 2022).
- *Operational Metrics*: The digitization of supply chains significantly enhances operational

parameters. Improvements in metrics such as lead times, order fulfillment rates, and inventory turnover can be assessed by comparing data before and after implementing digital technologies within the supply chains (Kalaiarasan et al., 2022).

- *Capacity Utilization:* Digital supply chains utilize advanced technologies and data analytics to improve capacity utilization. Integrating IoT, blockchain, and telematics facilitates real-time monitoring and resource insights, helping companies identify and optimize underused resources. Predictive analytics and AI further enhance capacity planning by forecasting demand and supply changes, resulting in better alignment of production capabilities with market demands. This KPI measures how effectively the supply chain's resources are being used. It helps identify underutilized resources and optimize their use to improve efficiency (Jha et al., 2022).
- *Real-Time Data Sharing:* A significant characteristic of digital supply chains is the capability to share real-time information among stakeholders within the supply chain. This key performance indicator (KPI) assesses the efficiency and speed of data transfer throughout the supply chain. It can be quantified by tracking the latency in data transmission and the percentage of data shared in real-time compared to total data exchanges (Rasool et al., 2023).
- *Customer Feedback Integration:* Traditional KPIs may focus more on internal effectiveness than customer-centric results. The digitization of the supply chain is approached with the customer at the center, shifting from a strategy centered on cost savings to one aimed at generating revenue, as compared to traditional supply chains (Bigliardi et al., 2022; Rasool et al., 2023). This KPI evaluates how well customer feedback is incorporated into supply chain processes in real time. It can be quantified by measuring the time taken to implement feedback and the percentage of feedback that leads to actionable changes (Rasool et al., 2023).
- *Flexibility Index:* This KPI is one of the metrics to assess the supply chain's ability to adapt to changes in demand or supply conditions quickly. The flexibility index in a digital supply chain is typically measured by assessing the supply chain's ability to handle variations in demand or supply without

significant performance degradation (Roy et al., 2024). This involves evaluating the responsiveness and adaptability of the supply chain processes, including metrics such as lead time variability and the time to switch suppliers or production methods quickly (Alicke et al., 2016).

- *Cash-to-Cash Cycle Time:* This KPI measures the time taken to convert investments in inventory into cash flows from sales. It is calculated by adding the inventory and accounts receivable days and then subtracting the accounts payable days. Studies have shown that integrating digital technologies such as Blockchain, AI, and ML optimizes working capital and cash conversion cycles at the overall supply chain level.

This metric measures the time taken between outlaying cash for raw material purchases and receiving cash from product sales. Digitization shortens the cash-to-cash cycle time by streamlining processes and improving data flow across the supply chain. Automation and real-time data sharing enhance coordination between supply chain partners, reducing delays and improving liquidity.

## Methods for Evaluating Performance Metrics

*Data-Driven Frameworks:* These frameworks utilize high-quality data collection and analytics to measure performance. They focus on tracking the flow of information across the supply chain and organizing metrics for effective management. This approach allows managers to visualize the flow of information and organize different metrics required for performance management (Jha et al., 2022).

Data collection tools utilized in capturing high-quality data within digital supply chains include CRM systems, which provide valuable insights into customer interactions and preferences by capturing customer and product data. Additionally, ERP systems are essential for obtaining key performance indicators (KPIs) and integrating various business processes, ensuring data consistency and accuracy across the organization. Sensor-based data collection involves using sensors to gather real-time information on equipment and products' operational status and environmental conditions. Furthermore, QR code scanning serves as a tool for tracking goods in

transit and capturing data on the movement and status of packages (Jha et al., 2022).

*Benchmarking:* Benchmarking in digital supply chains is a systematic process that involves comparing an organization's supply chain processes and performance metrics against industry leaders or best practices to identify areas for improvement and innovation. The process begins by identifying key processes and metrics to benchmark, such as order fulfillment, inventory management, supplier collaboration, and relevant performance indicators like delivery times and supply chain visibility. Organizations then select benchmarking partners known for their excellence in digital supply chain management, gathering both quantitative data and qualitative insights through advanced analytics and digital tools. This data allows organizations to pinpoint performance gaps, essential for establishing realistic improvement targets. Insights from benchmarking help implement best practices and innovative strategies from these leaders. At the same time, continuous monitoring and re-evaluation ensure sustained improvement and adaptation to the dynamic digital supply chain landscape (Huang, 2017).

*Balanced Scorecard Approach:* The Balanced Scorecard (BSC) methodology evaluates organizational performance across four key perspectives: financial, customer, internal processes, and growth and learning. This process involves defining clear strategic objectives for each perspective that aligns with the organization's overall strategy, followed by selecting specific metrics or key performance indicators (KPIs) to measure progress toward these objectives. The chosen metrics should be quantifiable and relevant, ensuring they effectively reflect the organization's strategic goals (Frederico & Garza, 2021).

The Digital Supply Chain Balanced Scorecard (DSCBSC) is an adaptation of the traditional Balanced Scorecard model, specifically designed to evaluate and manage the performance of digital supply chains. This model incorporates digital-specific metrics and focuses on aligning digital initiatives with strategic business objectives (Oubrahim et al., 2022).

Key Features of the Digital Supply Chain Balanced Scorecard (DSCBSC):

*Integration of Digital Metrics:* The DSCBSC includes metrics measuring digital capabilities, such as data analytics, digital collaboration tools, and technology adoption rates. This integration helps organizations track their progress in digital transformation efforts (Frederico et al., 2020).

*Strategic Alignment:* The DSCBSC ensures that digital initiatives are aligned with the organization's overall strategic goals. It helps ensure that digital investments and activities contribute to the broader business objectives, thus enhancing the strategic value of digital transformation (Oubrahim et al., 2022).

*Multi-Perspective Evaluation:* Like the traditional Balanced Scorecard, the DSCBSC evaluates performance from multiple perspectives, including financial, customer, internal processes, and learning and growth. Each perspective is adapted to include digital elements, such as digital customer engagement, digital process efficiency, and digital innovation (Oubrahim et al., 2022).

*Focus on Continuous Improvement:* The DSCBSC emphasizes continuous improvement in digital capabilities, encouraging organizations to assess and enhance their digital strategies and operations regularly. This focus helps in maintaining competitiveness in rapidly changing digital environments (Khan et al., 2021)

## Challenges in Measuring KPIs for Digitization

- *Data Quality and Availability:* Ensuring data accuracy, consistency, completeness, and timeliness is essential for effective KPI measurement and decision-making. Inaccurate data presents a significant challenge, as it can lead to incorrect KPI evaluations and misguided strategies. Additionally, maintaining consistency across different data sources is crucial; inconsistencies can result in conflicting KPI results that hinder performance evaluation. Incomplete data sets further complicate the situation, creating gaps in KPI measurement and obscuring a comprehensive view of performance (Vimal et al., 2024).
- *Change Management:* Many employees may worry that automation and digital technologies will take

over their jobs, pushing them against introducing new systems. A skills gap can exacerbate this hesitation, as the existing workforce may not possess the necessary abilities to utilize new digital tools effectively. Furthermore, adopting these technologies frequently requires substantial modifications to processes and workflows, which can be difficult for employees who are used to traditional practices (Terry et al., 2004; Scholkmann, 2021). Resistance may also arise from an organizational culture that resists change, where employees feel comfortable with current methods and are doubtful about the advantages of digitization. Additionally, digital technologies are often viewed as intricate and challenging to implement, leading to further reluctance among those who prefer more straightforward, more familiar solutions. To overcome these obstacles, it is vital to implement robust change management strategies, which include thorough training programs, transparent communication about the advantages of digitization, and engaging employees in the transition process to nurture acceptance and lessen resistance (Terry et al., 2004; Scholkmann, 2021).

- *Integration of Systems:* Data integration in assessing the performance of digital supply chains faces several challenges. To begin with, diverse data sources complicates the integration process, as digital supply chains frequently incorporate various systems and platforms, such as CRM, ERP, and IoT devices, each producing data in distinct formats. Furthermore, the emergence of data silos occurs when different departments or units within a company use separate data systems, which obstructs the flow of information and makes it challenging to attain a comprehensive view of performance metrics (Tiwari, 2021). The demand for real-time data integration adds another layer of complexity, as processing and merging data in real time poses technical difficulties and requires sophisticated infrastructure and technologies. In addition, maintaining data quality and consistency across integrated systems is a considerable challenge since variations in data formats, measurement units, and data entry mistakes can result in unreliable KPI assessments and insights. Lastly, as digital supply chains continue to expand and evolve, the

data integration system must be scalable, requiring adaptable architectures and technologies to handle growing amounts of data (Jha et al., 2022).

## Proposed Framework for Measuring Performance Indicators

- *Step 1: Define Objectives:* Enterprises looking to digitize their supply chains should clearly outline the goals of digitization efforts. Typically, it should align with the Business objectives, such as optimizing costs and enhancing the customer experience (Holmström et al., 2019).
- *Step 2: Identify Relevant KPIs:* Select KPIs that align with defined objectives and the organization's strategic goals to measure digitalization's impact effectively. Choose KPIs that can be effectively measured and tracked using digital tools and technologies, providing valuable information on supply chain efficiency, agility, and resilience. Engage key stakeholders, suppliers and customers, to identify relevant KPIs that meet their needs. Additionally, KPIs that assess the impact of digitalization on innovation and new business models should be included to highlight competitive advantages (Tera et al., 2024).
- *Step 3: Implement Measurement Tools:* When choosing the right measurement and reporting tools for your business, it is important to select solutions that cater to your specific requirements and technical abilities, considering vendors that provide industry-specific options, such as Cognos, Hyperion, or Crystal Decisions. Verify that these tools can seamlessly integrate with your current data sources and systems, which involves establishing data pipelines while addressing data quality and latency issues. Customizing and configuring the tools to fit your organization's distinct needs is vital, including modifying dashboards, reports, and alerts for pertinent insights. Offering user training and tackling organizational challenges such as company culture and leadership will enhance the successful adoption and use of the tools (Govindan et al., 2022).
- *Step 4: Review and Adjust:* Continuous monitoring and improvement are vital for effective performance management in digital supply chains and KPI tracking. This process begins with systematic

data collection to provide current information for evaluation. Performance analysis compares actual outcomes against predetermined targets to identify discrepancies. Feedback loops ensure that results are communicated to stakeholders, facilitating necessary adjustments. Insights from data analysis highlight areas needing improvement, prompting strategies such as process optimization and training. After implementing changes, ongoing monitoring evaluates their effectiveness, allowing for adjustments that align with organizational goals. By engaging in continuous improvement, organizations maintain a competitive edge and adaptability in a dynamic business environment (Rasool et al., 2022).

## Case Study: Measuring KPIs in a Digitized Supply Chain

- *Company Overview:* Cisco's supply chain digitization initiative focused on transforming its Customer Value Chain Division, which was responsible for integrating a globally dispersed supply chain. This division managed over 50,000 purchased parts used in building approximately 8,000 products, mostly configured to order. The complexity of this supply chain, involving 1,000 suppliers, four contract manufacturers, and five original equipment manufacturers, posed significant challenges in understanding customer preferences and ensuring timely delivery.
- Cisco identified several customer-centric KPIs to enhance its supply chain performance. These included the number of product launches that fulfilled customer needs, the number of customer orders delivered on time without errors and with complete documentation, and customer satisfaction recorded at the time of product delivery. These KPIs were part of a shift from operational efficiency metrics to customer satisfaction metrics, aiming to improve the overall customer experience.
- *Measurement Process:* Cisco employed a comprehensive, data-driven analytics approach that included descriptive, predictive, and prescriptive methods to understand customer satisfaction drivers, fostering a nuanced comprehension of how various factors influenced customer experience.

Utilizing tools like the Balanced Scorecard and strategy maps, Cisco visually aligned strategic goals with customer satisfaction objectives, identifying impactful metrics connected to key “moments-of-truth.” Furthermore, by automating performance reporting through its CRM system, Cisco streamlined the tracking and analysis of KPIs, efficiently identifying relationships between customer metrics. Stakeholder engagement was also a crucial element of this strategy, involving various parties—including skeptics—to ensure buy-in and provide new insights into customer satisfaction drivers. This holistic approach allowed Cisco to effectively measure and manage KPIs related to its digital supply chain.

- *Results and Insights:* Cisco's digitization of its supply chain significantly enhanced operational efficiency and customer satisfaction. The initiative increased productivity in review meetings, allowing more time devoted to customer problem-solving, reducing the number of quality incidents, and improving operating equipment efficiency. Additionally, customer satisfaction improved due to a higher volume of timely orders and the delivery of perfect orders that achieved Six Sigma quality. This focus on efficient order management and delivery substantially enhanced the customer experience.

## Conclusion

In summary, accurately measuring performance indicators is critical in supply chain digitization. These metrics serve as essential tools for organizations seeking to understand and enhance the effectiveness of their digital transformation efforts. By providing actionable insights into operational efficiency and responsiveness, performance indicators empower businesses to align their strategic objectives with real-time supply chain dynamics.

For practitioners, key performance indicators (KPIs) hold significant strategic value. They guide decision-making processes and enable organizations to navigate the complexities introduced by digital technologies. By leveraging these metrics, companies can track their progress and identify improvement areas, ultimately driving competitive advantage in a rapidly evolving market landscape.

Future research should focus on identifying and developing new KPIs tailored to the specific characteristics of digital supply chains. This exploration should encompass the integration of emerging digital technologies such as artificial intelligence, blockchain, and IoT, analyzing how these innovations can reshape supply chain performance. By investigating the nuances of these advanced technologies, researchers can provide valuable frameworks and best practices that facilitate effective measurement and management in digitized supply chains, ensuring organizations remain agile and resilient in the face of ongoing challenges.

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